2015 USATF Indiana Financial (profit & loss)	Report
<u>Revenue</u>	
Individual Membership	\$23,685.00
Club Membership	\$1,750.00
Sanctions	\$11,015.00
USATF Associations Grant	\$2,000.00
HH Gregg sponorship	\$5,000.00
	\$43,450.00
Events	
Junior Olympic TF - Association	\$15,578.00
Junior Olympic XC - Association	\$4,238.00
Junior Olympic TF - Region	\$0.00
Junior Olympic XC - Region	\$7,189.00
Midwest Zone Meet	\$12,685.00
Open/Masters - Indoor	\$886.00
Open/Masters - Outdoor Open/Masters - XC	\$1,253.00 \$50.00
Hoosier XC Grand Prix	\$877.00
Events Total	· .
Lvents lotal	Ψ+2,130.00
Total Revenue	\$86,206.00
<u>Expenses</u>	
Events	\$9.146.00
Junior Olympic TF - Association Junior Olympic XC - Association	\$8,146.00 \$4,238.00
Junior Olympic TF - Region	\$0.00
Junior Olympic XC - Region	\$3,325.00
Open/Masters - Indoor	\$1,350.00
Open/Masters - Outdoor	\$2,366.00
Open/Masters - XC	\$0.00
LDR Championships (5k, 5 Mile, 1/2 Marathon)	\$3,450.00
Hoosier XC Grand Prix	\$6,520.00
Events Total	\$29,395.00
Administrative	\$10.00E.00
USATF Annual Meeting Association/BOD Meetings	\$12,025.00 \$598.00
Accounting Services	\$2,500.00
Storage Unit	\$948.00
Postage & Mailing	\$83.00
Printing & Copying	\$44.00
Software	\$342.00
Misc. Supplies-Ink,etc	\$32.00
MiscApparel for BOD	\$1,558.00
MiscPaid for 2 Teams-Not pay for JO Regional Housing	\$1,297.00
MiscNational Office Mtg with Staff-Parking State Filing Fees (SOS Entity)	\$61.00 \$7.00
County Taxes	\$55.00
Website	\$3,500.00
Exclamation Services	\$5,393.00
Licenses-HyTek	\$450.00
Event Supplies-Hip #'s	\$98.00
Awards-Medals (JO and Open/Masters)	\$1,300.00
Administrative Total	\$30,291.00
Committee Programs	
Youth	\$6,000.00
Track & Field Committee	\$2,750.00
Masters Track & Field	\$1,500.00
Long Distance Running	\$300.00
Race Walking	\$200.00
Officials Conclude Education	\$300.00
Coaching Education Disabled Athletes	\$200.00 \$200.00
Sports Medicine	\$200.00
Travel Grant-Traci Falbo to 24Hr Worlds	\$1,000.00
Committee Programs Total	
Total Expenses	
Net	\$13,870.00

	2011	2012	2012	2014	2015	2016	
	2011 Actual	2012 Actual	2013 Budget	2014 Budget	2015 Budget	2016 Budget	
	Actual	Actual	Duaget	Duaget	Duaget	Budget	
Individual Membership	\$21,470	\$22,515	\$0			2012: 735 adults, 1149 Youth / 2011: 636 adults, 1193 youth (Adults @ \$15 each / Youth @ \$10 each)	
Club Membership	\$1,325	\$1,425	\$0			2012: 57 clubs / 2011: 53 clubs (each club = \$25)	
Sanctions	\$6,125	\$8,450	\$0				
Grant USATF	\$1,714	\$0	\$0				
Events							
Junior Olympic TF - Association							
Junior Olympic XC - Association							
Junior Olympic TF - Region	\$0						
Junior Olympic XC - Region		\$0					
Open/Masters - Indoor		\$0					
Open/Masters - Outdoor		7.0					
Open/Masters - XC		\$120					
Fast Cow	\$500	Ψ.25					
USA Masters Indoor	Ψοσο	\$63,907					
Total Revenue	\$31 134		\$0				
Total nevenue		,					
	2011	2012	2013	2014	2015	2016 Notes	
	Actual	Actual	Budget		Budget	Budget Notes	
			3-7			<u>Expenses</u>	
Events							
Junior Olympic TF - Association							
Junior Olympic XC - Association							
Junior Olympic TF - Region	\$0						
Junior Olympic XC - Region		\$0				2012: No meet / 2011: Facility (\$375); Food (\$132); Gift Cards (\$600); Timing (\$1000); Per Diem (\$45); Sanction (\$300)	
Open/Masters - Indoor		\$0				2012: no meet / 2011: Facility (\$1000); Awards (\$231); Food (\$40)	
Open/Masters - Outdoor		75				2012: Facility (\$????); Food (\$); Gift Cards (\$600); Hotel (\$000); Sanction (\$50); Timing (\$1250); Medical (\$120); Misc (\$43) / 2011: Facility (\$1100); Food (\$); Gift Cards (\$); Hotel (\$000); Sanction (\$75); Timing (\$000); Medical (\$90); Misc (\$000)	
Open/Masters - XC	\$50	\$50	\$0			2012: Sanction (\$50) / 2011: Sanction (\$50)	
USA Masters Indoor	φοσ	\$45,267	\$0			\$2,257	
Fast Cow		Ψ-0,207	ΨΟ			2011: Sanction (\$50); Timing (\$500)	
Tuot con							
Administrative							
USATF Annual Meeting							
Association Meetings	\$683	\$150	\$0			2012: Facility (\$150) Food (\$300); Travel (\$160) / 2011: Food (\$180); Misc. (\$43)	
Marketing	7000	\$1,539	\$0			2012: T-Shirts	
Accounting Services	\$1,580	\$3,535	\$0				
Audit	ψ.,σσσ	\$2,300	\$0				
Legal Services		\$3,448	\$0				
Storage Unit	\$480	\$402	\$0				
Postage & Mailing	\$26	\$65	\$0				
Printing & Copying	\$232	\$56	\$0				
Misc. Supplies	\$345	\$344	\$0			2011: Software (\$163); Misc. (\$182)	
State Filing Fees	\$7	\$28	\$0			2011. Gottware (ψ100), twise. (ψ102)	
Website	\$1,685	\$1,050	\$800				
Equipment	\$1,102	\$1,535	φουσ			2012: PA System purchased with grant \$ received in 2011 / 2011: Laptop	
<u> Е</u> чирппепт	ψ1,102	ψι,υυυ	U			ZOTZ. 177. Gystem purchased with grant whedered in ZOT1 / ZOT1. Laptop	
Committee Programs							
Youth	\$0	\$0	\$0				
Masters Track & Field	\$0 \$0	\$0 \$0	\$0				
	\$0 \$0	\$0 \$0	\$0 \$0				
Long Distance Running	\$0 \$0		\$0 \$0				
Race Walking		\$0 \$0					
Officials	\$0	\$0	\$0				
Coaching Education	\$0	\$0	\$0				
Disabled Athletes	\$0	\$0	\$0				
Sports Medicine	\$0 \$6.100	\$0 \$50.760	\$0				
Total Expenses	\$6,190	\$59,769	\$800				
	MO4.51	MAG 5 15	#				
Net	\$24,944	\$36,648	-\$800				

Membership-Inc	dividual- Youth													
2013 Actual	Total Revenue	<u>Total</u> Members	Jan	Feb	March	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
		1440	87	51	18	47	109	518	23	3	12	98	373	101
	\$21,772.83		\$8,330.00	\$510.00	\$180.00	\$470.00	\$1,068.34	\$5,162.00	\$230.00	\$30.00	\$120.00	\$981.66	\$3,720.83	\$970.00
Membership-Inc	dividual- Adult													
Wiembersmp-mc	aividuai- Addit													
<u>2013 Actual</u>	Total Revenue	<u>Total</u> Members	Jan	Feb	March	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
		714	138	114	47	39	89	88	16	10	13	13	64	83
	\$9,975.75		\$1,814.50	\$1,612.50	\$677.50	\$550.00	\$1,252.50	\$1,290.00	\$228.75	\$135.00	\$175.00	\$187.50	\$885.00	\$1,167.50
Total Individual	\$31,748.58													
Membership-Inc	dividual- Clubs													
2013 Actual	Total Revenue	<u>Total</u> <u>Members</u>	Jan	Feb	March	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
		77	17	10	3	2	8	10	3	4	0	6	8	6
	\$1,475.00		\$125.00	\$200.00	\$75.00	\$50.00	\$100.00	\$250.00	\$75.00	\$100.00	\$0.00	\$150.00	\$200.00	\$150.00
2013 Grand Total	\$33,223.58	2231												

Membership-Inc	dividual- Youth													
<u>2014 Actual</u>	<u>Total Revenue</u>	<u>Total</u> Members	Jan	Feb	March	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
		1409	116	26	18	52	191	441	16	19	33	125	327	45
	\$13,815.00		\$1,160.00	\$240.00	\$180.00	\$510.00	\$1,920.00	\$4,415.00	\$140.00	\$190.00	\$310.00	\$1,250.00	\$3,050.00	\$450.00
Membership-Inc	lividual- Adult													
Welliber Ship-inc	alviduai- Addit													
2014 Actual	Total Revenue	<u>Total</u> Members	Jan	Feb	March	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
		793	127	103	39	44	81	127	34	28	26	31	66	87
	\$11,227.15		\$1,767.50	\$1,475.00	\$543.75	\$622.50	\$1,145.00	\$1,835.00	\$491.78	\$402.50	\$340.30	\$479.09	\$899.73	\$1,225.00
Total Individual	\$25,042.15													
Membership-Inc	dividual- Clubs			I										
2014 Actual	Total Revenue	<u>Total</u> <u>Members</u>	Jan	Feb	March	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
		86	28	9	5	3	12	8	0	0	6	5	5	5
	\$2,150.00		\$700.00	\$225.00	\$125.00	\$75.00	\$300.00	\$200.00	\$0.00	\$0.00	\$150.00	\$125.00	\$125.00	\$125.00
2014 Grand Total	\$27,192.15	2288												

Membership-Inc	lividual- Youth													
2015 Actual	Total Revenue	<u>Total</u> <u>Members</u>	Jan	Feb	March	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
		1324	201	41	20	21	119	430	11	8	30	207	205	31
	\$13,246.66		\$2,010.00	\$420.00	\$200.00	\$210.00	\$1,190.00	\$4,285.00	\$110.00	\$80.00	\$300.00	\$2,071.66	\$2,060.00	\$310.00
Membership-Inc	lividual- Adult													
2015 Actual	Total Revenue	<u>Total</u> Members	Jan	Feb	March	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
		735	169	61	34	37	45	127	32	12	21	27	66	104
	\$10,438.34		\$2,427.50	\$875.00	\$473.44	\$517.50	\$650.00	\$1,837.50	\$375.00	\$175.00	\$300.00	\$385.00	\$953.65	\$1,468.75
Membership-Inc	lividual- Clubs													
2015 Actual	Total Revenue	<u>Total</u> <u>Members</u>	Jan	Feb	March	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
		70	16	5	2	3	10	4	0	7	4	3	5	11
	\$1,750.00		\$400.00	\$125.00	\$50.00	\$75.00	\$250.00	\$100.00	\$0.00	\$175.00	\$100.00	\$75.00	\$125.00	\$275.00
2015 Grand Total	\$25,435.00	2129												
Individual Membersh	i \$23,685.00													
				l							l	1		

Membership-Ind	lividual- Youth													
•														
2016 Actual	Total Revenue	<u>Total</u> <u>Members</u>	Jan	Feb	March	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
		65	65											
	\$650.00		\$650.00											
Membership-Ind	lividual- Adult													
2016 Actual	Total Revenue	Total	Jan	Feb	March	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
		<u>Members</u>												
		140	140											
	\$2,036.25		\$2,036.25											
Membership-Ind	lividual- Clubs													
2016 Actual	Total Revenue	<u>Total</u> <u>Members</u>	Jan	Feb	March	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
		26	26											
	\$650.00		\$650.00											
2016 Grand Total	\$3,336.25	231												
Individual Membershi	i \$2,686.25													

Sanctions														
<u>2013 Actual</u>	Total Revenue	<u>Total</u>	Jan	Feb	March	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
		0												
	\$0.00													
				I	I									
2014 Actual	Total Revenue	<u>Total</u>	Jan	Feb	March	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
		182	14	21	14	13	20	17	6	20	21	24	6	6
	\$12,040.00		\$1,020.00	\$1,100.00	\$1,070.00	\$700.00	\$745.00	\$1,100.00	\$340.00	\$1,660.00	\$1,495.00	\$1,635.00	\$575.00	\$600.00
Sanctions				1	1									
2015 Actual	Total Revenue	<u>Total</u>	Jan	Feb	March	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
		186	24	11	13	28	18	13	9	15	14	18	11	12
	\$11,015.00		\$1,880.00	\$960.00	\$755.00	\$1,440.00	\$700.00	\$910.00	\$325.00	\$1,420.00	\$1,090.00	\$380.00	\$435.00	\$720.00
Sanctions			'		1									
2016 Actual	Total Revenue	<u>Total</u>	Jan	Feb	March	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
		14	14											
	\$1,190.00		\$1,190.00											
			1	I .	I .	1				1				I .